

# **Seven Habits of Highly Successful Supply Chains- Module 8**

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**Presented By, Jim Tompkins**

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**TOMPKINS**  
A S S O C I A T E S

# Seven Habits of Highly Successful Supply Chains

1. Understand and Communicate
2. Benchmarking and Best Practices
3. Leadership
4. Assess and Prioritize
5. Core Competencies
6. Partnership
7. Continuous Improvement

# Call to Action

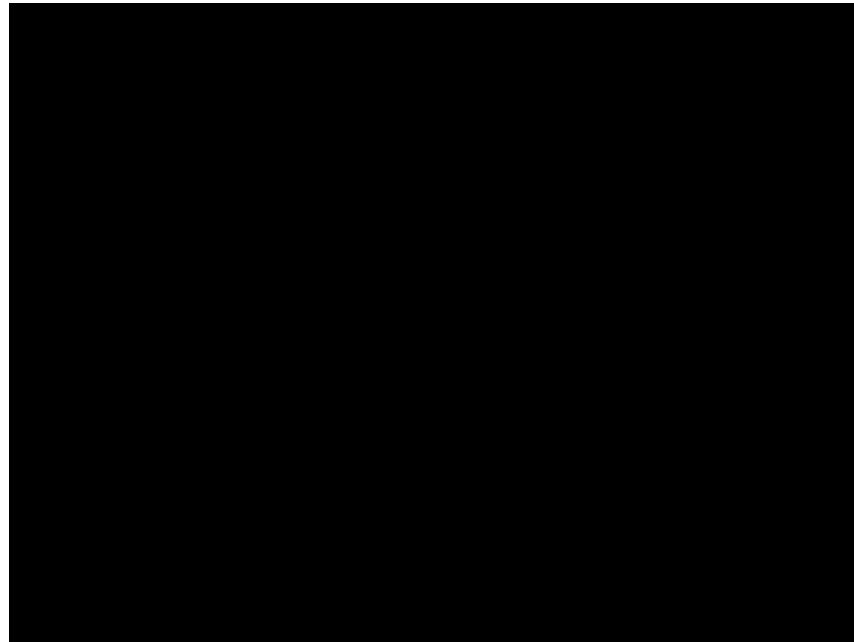
## Embrace the Seven Habits

- Organizations that embrace the Seven Habits of Highly Successful Supply Chains will have a major competitive advantage over organizations that do not.
- Evaluate your organization based on the Seven Habits and define a path forward.
- *“When you come to a fork in the road...Take It!”*

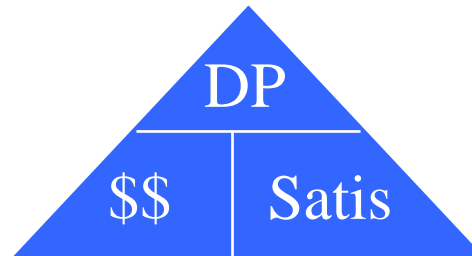
-Yogi Berra

# FAQ

1. Explain the evolution of the 6 levels of Supply Chain Excellence



2. Synchronization is important, but how do you do it given the uncertainty of demand?



	I	II	III
DP	Bad	Bad	Good
Cost	Low	High	Low
Satis	Bad	Good	Great

# Reference List for Seven Habits of Highly Successful Supply Chains

## Supply Chain

- James A. Tompkins, Ph.D., *No Boundaries: Break Through to Supply Chain Excellence*, Tompkins Press
- James A. Tompkins, Ph.D. and Dale Harmelink, *The Supply Chain Handbook*, Tompkins Press

## Benchmarking and Best Practices

- Website [http://www.supplychainconsortium.com/resource\\_center.asp](http://www.supplychainconsortium.com/resource_center.asp)

## Leadership, Partnerships and Continuous Improvement

- James A. Tompkins, Ph.D., *Revolution*, Tompkins Press
- James A. Tompkins, Ph.D., *Future Capable Company*, Tompkins Press

## Core Competencies and Outsourcing

- James A. Tompkins, Ph.D., Steve W. Simonson, Bruce W. Tompkins, Brian E. Upchurch, *Logistics and Manufacturing Outsourcing: Harness Your Core Competencies*, Tompkins Press

## Tompkins Press

- 8970 Southall Road, Raleigh, NC 27616, (800)789-1257 ext. 55464

# Conclusion

- This concludes all 8 modules. To return to the main menu, select the below hyperlink:  
<http://train.tompkinsinc.com/sevenhabits>