

Seven Habits of Highly Successful Supply Chains- Module 7

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A S S O C I A T E S

Seven Habits of Highly Successful Supply Chains

1. Understand and Communicate
2. Benchmarking and Best Practices
3. Leadership
4. Assess and Prioritize
5. Core Competencies
6. Partnership
- 7. Continuous Improvement**

Continuous Improvement

Understanding Peak-to-Peak

- *“Success Has Ruined Many A Man.”*

-Benjamin Franklin

- *“Each Success Only Buys An Admission Ticket To A More Difficult Problem.”*

-Henry Kissinger

Continuous Improvement

Understanding Peak-to-Peak

- *“We Cannot Solve Today’s Problem With The Same Level Of Thinking That Created The Problem In The First Place.”*

-Albert Einstein

Continuous Improvement

Understanding Peak-to-Peak

- *“It’s What You Learn After You Know It All That Counts.”*

-Coach John Wooden

- *“He Who Stops Being Better, Stops Being Good.”*

-Oliver Cromwell

Continuous Improvement

Understanding Peak-to-Peak

- Peak performance is often the beginning of failure. The natural order of life is peak-to-valley-to-peak-to-valley-to-peak-to-valley.
- Why not climb to the top of the mountain and instead of traveling to the valley, travel from this peak to the next higher peak, to the next higher peak, and so on?

Continuous Improvement

Understanding Peak-to-Peak

- There will always be more problems than there are solutions. We need to install a process that anticipates and solves problems before they are problems and that continuously transforms our organization into a championship organization that is nevertheless the underdog.

Continuous Improvement

Understanding Peak-to-Peak

- A Supply Chain Excellence organization goes peak-to-peak-to-peak, etc.
- Today, there is no steady state. We live in permanent white water. Supply Chain Excellence organizations are organizations that capture the energy of change to move from peak-to-peak-to-peak.

Continuous Improvement

Understanding Peak-to-Peak

- A Supply Chain Excellence Organization Understands:
 - The shift required is not from your present path to a new path, but to a process of continually changing paths
 - The process of continuous renewal
 - That because you are on top you are the underdog
 - The non-stop evolution to higher levels of peak performance

Conclusion

- This concludes Module 7. If you would like to continue on to the next module, select the below hyperlink:

<http://train.tompkinsinc.com/sevenhabits/mod8>

- If you would like to go back to the main menu, select this hyperlink:

<http://train.tompkinsinc.com/sevenhabits>