

# **Seven Habits of Highly Successful Supply Chains- Module 4**

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A S S O C I A T E S

# Seven Habits of Highly Successful Supply Chains

1. Understand and Communicate
2. Benchmarking and Best Practices
3. Leadership

## **4. Assess and Prioritize**

5. Core Competencies
6. Partnership
7. Continuous Improvement

# Assess and Prioritize Structure

- **Area:** Overall supply chain process
  - **Topic:** A focused area within process
  - **Best Practice:** Industry identified best practice for topic
    - **Current Practice:** Today's performance for topic
    - **Priority:** Importance to pursue
    - **Actions:** Steps to be taken
    - **Benefits:** Expected results of pursuing actions
    - **Responsibility:** Who will make it happen

# Area: Supply Chain Event Management

## Topic: Production Tracking and Visibility

Best Practice	Current Practice	Priority
<p>Production management should be facilitated by structure means to communicate and update the following with suppliers:</p> <ul style="list-style-type: none"><li>▪ PO submission</li><li>▪ Acknowledgement/confirmation</li><li>▪ PO changes</li></ul>	<p>Communications with suppliers regarding PO's are manual and maintained individually through the buyer</p>	1
<p>The production management platform should provide ability to communicate and update:</p> <ul style="list-style-type: none"><li>▪ Predefined production milestone</li><li>▪ Predefined inspections and testing milestones</li></ul>	<p>System provides tracking for pre-defined milestones</p>	4
<p>The production management platform should include event management and alerting capabilities to be used for:</p> <ul style="list-style-type: none"><li>▪ Reminder to supplier/agent regarding ship schedule</li><li>▪ Response to buyer regarding intent to ship</li><li>▪ Any predefined production tracking activities</li></ul>	<p>Merchandising spends approximately 60% of time performing PO administrative review and updates in current system. Alerting and exception-based management capability not supported in system.</p>	2

# Area: Supply Chain Event Management

## Supply Chain Roadmap:

### Actions:

- Expand on inbound freight management initiative to include electronic PO transmissions, acknowledgement, confirmation and changes. Expand integration with current system to include relevant updates from inbound freight management.

### Benefits:

- Expand on inbound freight management initiative to include alert capabilities to buyers, suppliers, agents and integrated updates with the current system.
- Near-real-time updates and visibility to production events based on tight integration among suppliers, inbound freight management and current system.

### Responsibilities:

- Merchandising to expand focus on product strategy and reduce focus on administrative elements.

# Conclusion

- This concludes Module 4. If you would like to continue on to the next module, select the below hyperlink:

<http://train.tompkinsinc.com/sevenhabits/mod5>

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