

# **Seven Habits of Highly Successful Supply Chains- Module 3**

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A S S O C I A T E S

# Seven Habits of Highly Successful Supply Chains

1. Understand and Communicate
2. Benchmarking and Best Practices

## **3. Leadership**

4. Assess and Prioritize
5. Core Competencies
6. Partnership
7. Continuous Improvement

# Leadership

- Leadership shapes culture
- Leadership defines direction
- Leadership ensures motivation

# Leadership Shapes Culture

- Type I: Static Consistency
- Type II: Dynamic Inconsistency
- Type III: Dynamic Consistency

# Leadership Defines Direction

- Vision — Where?
- Mission — How?
- Requirements of Success — Science?
- Guiding Principles — Values?
- Evidence of Success — Key Performance Indicators (KPI)?

# Leadership Ensures Motivation

- How they think
  - ▶ Integrity
  - ▶ Credibility
  - ▶ Enthusiasm
  - ▶ Optimism
  - ▶ Urgency
  - ▶ Determination
- How they communicate
- How they work
- How they treat people

# Conclusion

- This concludes Module 3. If you would like to continue on to the next module, select the below hyperlink:

<http://train.tompkinsinc.com/sevenhabits/mod4>

- If you would like to go back to the main menu, select this hyperlink:

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