

# **Seven Habits of Highly Successful Supply Chains- Module 1**

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**TOMPKINS**  
A S S O C I A T E S

# Today's Supply Chain Realities

- Global Supply Chain
- Synchronization
- Agility
- Competitiveness
- Technology
- Organization Acceleration

# Understand and Communicate

## 1. Understand and Communicate

2. Benchmarking and Best Practices
3. Leadership
4. Assess and Prioritize
5. Core Competencies
6. Partnership
7. Continuous Improvement

# Understand and Communicate

## 1. Level I: Business As Usual

- Organizational elements pursuing self interests

## 2. Level II: Link Excellence

- The starting point of Supply Chain Excellence

## 3. Level III: Visibility

- The next step in establishing a visible presence with other supply chain links

# Understand and Communicate

## 4. **Level IV: Collaboration**

- Using visibility to do the work smarter and meet marketplace demands

## 5. **Level V: Synthesis**

- A continuous improvement process to harness the energy of change

## 6. **Level VI: Velocity**

- The ideal state of synthesis with speed. Faster! Faster!

# Six Levels of Supply Chain Excellence



# Understand and Communicate: Then Communicate Again

- Internal and External
- Where are we?
- Where are we going?
- It is about Supply Chain vs. Supply Chain.

# Conclusion

- This concludes Module 1. If you would like to continue on to the next module, select the below hyperlink:

<http://train.tompkinsinc.com/sevenhabits/mod2>

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